

Assistant Manager / Manager, Sales

Job Responsibilities:

The Incumbent is responsible for most or all of the following areas:

- Involve actively in executing the sales plans in line with the sales strategies.
- Field coaching, daily monitoring and motivate the team in achieving the established sales target.
- Assist in executing the training programs, and performance evaluations to develop high quality internal sales force.
- Work closely and coordinate amongst the teams with aim to increase the clientele database and sale revenue.
- Assist the team members to resolve the sales related issues, i.e: customer enquiries and loan approval

(*) At any time, Sunsuria can review, at its own discretion, the job roles and responsibilities according to its strategy.

Requirements:

- Bachelor's Degree in related discipline with minimum 3-5 years of relevant working experience preferably in property development or real estate Industry.
- Good written and verbal communication skills (English is a must).
- Proficient in MS Office applications.
- Able to evaluate multiple highly detailed tasks, determine priorities and organize work for maximum delivery result.
- High level of integrity, initiative and results oriented.
- Able to build effective and long standing partnerships with relevant stakeholders.